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News Across Channels

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▶▶ Are You Revolutionary?

Today's Garden Center's Revolutionary 100 survey is now open. All garden centers are eligible to participate, and the list will be announced in our January 2009 issue. To enter, go to www.revolutionary100.com and click on "how to enter."



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▶▶ Terra Nova Earns Plant Showcase Award

Terra Nova Nurseries was recognized with the Best New Plant award for its Heuchera 'Midnight Rose' at the 2008 Woking Nursery Exhibition held in July at Guildford College, Guildford, England. [Read more](#)



▶▶ Dressed For Success

Hort Couture has announced the winners of its first ever Dressed For Success Display contest. [Read more](#)

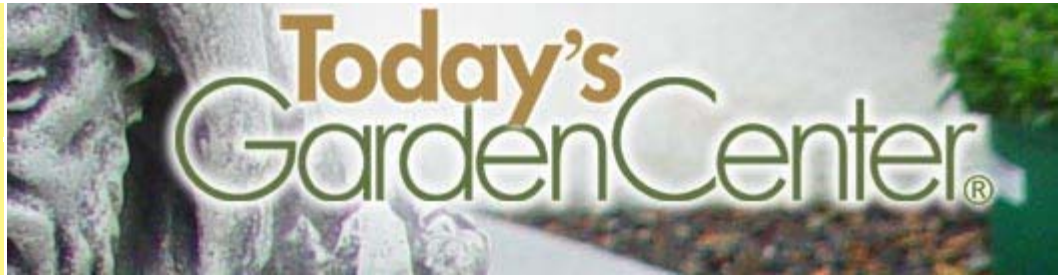
Reader Poll

Did you offer any special sales or promotions to get customers into your store this Labor Day weekend?

[Click here](#) to answer.

[Click here](#) to find out what percentage of Retail Scan survey respondents take the way prices are displayed into consideration when creating signs/price tags.

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Matterhorn Nursery Awarded For Waste Reduction

The United States Environmental Protection Agency's (EPA) Office of Solid Waste awarded Matterhorn Nursery, Inc. the 2008 Waste Wise Gold Achievement Award for a New Partner. This award recognizes Matterhorn's efforts toward exceptional waste reduction and recycling programs.

Matterhorn will be featured in a multi-media presentation at the 2008 Waste Wise & NPEP (National Partnership for Environmental Priorities) Conference in October. For more information on the award and conference, [click here](#).

Pete Mihalek, Sep 02, 11:35

Eminent Domain Closes Popular Nursery

Wrentham, Mass.'s Northland Nursery is set to close, giving up its 15 acres of land for a planned ramp to Interstate 495.

The Northland Farm and Garden Center has been in business for more than 20 years and is positioned just off of I-495 and down the street from the Wrentham Outlets. The state will acquire this land through eminent domain, expecting the new ramp to ease traffic woes in the area.

For more information, [click here](#) to view the news report.

Pete Mihalek, Sep 02, 11:35

Wal-Mart Transforms More Than 1,700 Garden Centers

Wal-Mart announces its plan to convert more than 1,700 of its garden

Hort Couture has announced the winners of its first ever Dressed For Success Display contest.

First place went to **Garden Supply Company** in North Carolina, which won \$1,000 in Co-op advertising/marketing dollars from Hort Couture, along with several other perks. The store featured Hort Couture products prominently with excellent use of signage, black benches and an extensive Hort Couture plant selection.



Sheridan Nurseries in Ontario won the second prize. The garden center painted large urns in Hort Couture styles for the store's entryway.

The third place winner was **Hoerr Nursery (pictured)** in Illinois, which held a breakfast to introduce the new line to its customers.

Honorable mentions went to **Ecthers Garden Center** in Colorado and **Canadale Nurseries** in Ontario.

For more information, go to www.hortcoutureplants.com.

Ann-Marie Conroy, Sep 03, 11:43

Terra Nova Earns Plant Showcase Award

Terra Nova Nurseries was recognized with the Best New Plant award for its Heuchera 'Midnight Rose' at the 2008 Woking Nursery Exhibition held in July at Guildford College, Guildford, England. 'Midnight Rose' was selected from among new perennials, shrubs and trees on display at the exhibition. The event is one of several major nursery trade shows held in the United Kingdom.



Terra Nova Nurseries shares the award with Aline-Fairweather Nursery in Beaulieu, England. The two companies have a partnership to introduce new varieties of perennials in Britain. The synergy between the two companies equates to new plant selections being made available to British retailers that would otherwise not be possible.

"We are thrilled to receive this award," says Dan Heims, co-owner and president of Terra Nova Nurseries. "We have worked closely with

Aline-Fairweather Nursery over the last several years to assemble a robust selection of some 50 plus heucheras and other plants for English gardens. We appreciate the recognition of our work and that of our colleagues."

Visit Terra Nova Nurseries on the Web at www.terravanurseries.com.

Ann-Marie Conroy, Sep 02, 14:32

Bachman's Announces Executive Leadership Team

Dale Bachman has been elected chairman of the board and CEO and Paul Bachman has been elected president at Bachman's Floral, Home & Garden following the death of Chairman and CEO Todd Bachman at the Olympics earlier this month. The Bachman family has also arranged a funeral service for Todd and set hours for visitation.



Visitation hours for Todd will take place this Thursday, August 28 at the **Washburn-McReavy Edina chapel** from 2-8 p.m. Funeral services will be held Friday, August 29 at **Christiania Lutheran Church** in Lakeville, Minn., at 2 p.m. with a visitation beginning at noon. For more information on Todd's memorial services, **click here**.

"This is an emotional time for our company, our staff and the entire Bachman family," Dale says. "The outpouring of support we've received from our employees, business partners, customers and the community has carried our family and our business through these very difficult days. As hard as it is to move forward, it's important that the company focus on its journey ahead.

Before taking over as chairman and CEO, Dale Bachman was president of Bachman's since 1992. He is a past president of the American Nursery and Landscape Association.

Paul Bachman has been vice president of Bachman's since 1992, most recently leading marketing, merchandising and store operations. He is a trustee of the American Floral Endowment (AFE) and past director of the Society of American Florists.



For more information on Bachman's, **click**