


COUNTING ON TECHNOLOGY TO SAVE IRRIGATION  
FINDING THE RIGHT FERTILIZER › A CUT ABOVE

# Landscape Management

*The preferred resource  
for large contractors*

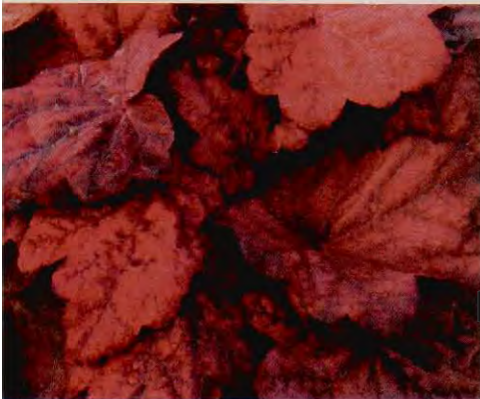


## CORRALLING CUSTOMERS

Landscapers share how they regain clients' trust and business.

### Autumn all year

Autumn Leaves heuchera from **Terra Nova Nurseries** is a four-season plant that resembles the red leaves of autumn. The leaves change shades through the seasons, getting dark red in the fall. Autumn Leaves needs well-drained soils, but can grow in sun or shade. It can be used for accent and contrast duties in mixed beds or containers. It is suited to Zones 4-9. [Terranovanurseries.com](http://Terranovanurseries.com)



### Tall, dark and handsome

Phormium Black Adder from **Anthony Tesselaar** is a burgundy-black spike of glossy leaves shooting upward from the base. It is drought- and wind-tolerant, and hardy to zone 8. It grows 3 ft. high with a slight curve at the tips. It can be used as a focal point or in combination with low-growing foliage plants in the landscape. It can also be used in container plantings. Black Adder can be overwintered indoors. [Tesselaar.com](http://Tesselaar.com)

### Intense phlox

**Proven Winners'** Intensia White hybrid phlox is a self-cleaning phlox that enjoys full sun and good drainage, either in the landscape or in containers. It grows 8 to 12 in. and should be spaced 10 to 12 in. apart. It is hardy to 30°F, making it suited to Zones 10-11. It works well when mixed with the other seven colors in the Intensia series, which includes Blueberry, Cabernet, Lavender Glow, Neon Pink, Orchid Blast, Pink and Star Brite. [Provenwinners.com](http://Provenwinners.com)



### Profuse blooms

Profusion Zinnia from **Sakata Seed America** works well as a landscape bedding plant or in containers. The flowers can grow up to 12 in. and spread up to 24 in., filling the landscape with color. They are resistant to common zinnia diseases, such as powdery mildew. Plants in the series have won the All-America Selections' Gold Medal three times for the White, Orange and Cherry varieties. [Sakata.com](http://Sakata.com)



### Cheerful colors

Crescendo Primroses from **Benary** are available in eight bright colors, including the new Crescendo Wine, as well as improved white and rose shades. They have winter hardiness and disease resistance. The abundant flowers are displayed 6 to 8 in. above the foliage. Multiple stems have clusters of 2 in. flowers. Crescendo is well suited to flowerbeds, borders and containers in partially shaded locations. [Benary.com](http://Benary.com)



### SAKATA SEEDS VARIETY FOCUS: SUNPATIENS

Sunpatiens—learn more about the first Impatiens to thrive in full sun and the shade! This plant can really take the heat and humidity and will provide color from early spring through the first frost. It is available in three series and in 15 colors. Create amazing impact in containers and in the landscape! To learn more visit [www.sunpatiens.com](http://www.sunpatiens.com).